



The
enchantingLawyer™

Action Guide

Alexis Neely

1. Recognize your voice

How? Do you see your inner voice as a devil on the shoulder or an encouraging angel who drives you to constantly better yourself? Do you listen to that voice or hunch?

Write down that one time you let go of your rationality and listened to your inner voice. How did it go?

2. Create a vision

How? Alexis Neely built a perfect practice operating system that allows her to balance life and work, and enjoy life. She suggests, in order to achieve that ideology, you ask yourself "what is your role in the company"? Do you have the perception that you have to do literally everything as a lawyer/business owner?

Write down your current role and the role you would like to play. What's stopping you?

3. Checklist

Alexis Neely mentions that her bankruptcy helped her in a lot of ways. Think about your journey:

- Have you ever failed? Were you scared?
- Now looking back, was it helpful in aiding you realize the person you would like to become?
- Did you go into law school thinking you were going to become someone to help the people around you?
- Are you still practicing out of the goodness of your heart? Has money ever clouded your judgment?