

# **Action Guide**

**Nathan Fox** 

# 1. Do your Research

Nathan talks about how one of the biggest benefits of the LSAT is that it helps people to really understand whether a career in law is for them. Nathan explains how he asks students whether they know a lawyer whose life they want to have. What is important when you are making important decisions is that you do the research into the reality of the outcome.

## **How Does It Apply?**

Write down below what big decisions you are making right now. Now think about what research you have done and write down what other research you could do.

#### 2. Practice Makes Perfect

Nathan explains how one of the things that he loves about the LSAT is that the more that you work, study and practice, the better your LSAT score will be. This is good, not only because it gives students the chance to win scholarships, but also because it rewards hard work.

### **How Does It Apply?**

Write down something that you are trying to achieve. Now think about how you can improve the chances of it happening. Try studying and practicing and you will almost always get a better result than if you hadn't.

#### 3. Get Reviews

Nathan talks about how his business has seen continual success compared to other bigger companies who also teach LSAT preparation. He credits this to both good quality of service, and the importance of online reviews. He states that without online reviews, his business wouldn't have had anywhere the success that he is having now.

# **How Does It Apply?**

Do you currently encourage online reviews? Write down below what you do. If you want to improve what you are currently doing, think about reviews on your website, or Yelp.