



The
enchantingLawyer[™]

Action Guide

**Failure with
Jacob Sapochnick**

1. Learn from Experience

Jacob talks about how the most important thing about failing is to learn from them and not let them happen again. This is why many people believe that failing is sometimes more valuable than succeeding.

How Does It Apply?

Write down below some examples of when you have failed. Now write down what you have learned from this.

2. Set Realistic Goals

Jacob explains how a good way to stay motivated when you are trying to achieve something is to set yourself smaller, realistic goals. By taking small steps, you can build your confidence and motivation towards achieving a bigger goal.

How Does It Apply?

Write down below a goal that you are working towards at the moment. Now try and break it down into smaller, realistic goals.

3. Get Motivated

Jacob describes how one of the best ways to get motivated is by doing something that you really care about. By being really motivated you are more likely to throw yourself into a project and less likely to 'fail'.

How Does It Apply?

Write down below what you really care about. How can you work this into what you do and begin to get really passionate?