

Introduction: Welcome to the Enchanting Lawyer Podcast. The show that walks you step by step to improving strategies you can use today to grow your business. We show you how being kind, useful, and, of course, enchanting will bring you more clients and build a thriving community.

Now here's your host from sunny San Diego, Jacob Sapochnick.

Jacob: Hello everybody, welcome to the Enchanting Lawyer podcast. This is your host, Jacob Sapochnick. This is actually our last show for 2015. I'm very excited to take some time off and get ready for an exciting 2016.

I've done a few of these solo recordings in the past few weeks and I've really been enjoying them. Today, for this last show, I have a very special guest; a very special guest to my heart. This is my son, Liam.

Liam is 11 years old and he's right here next to me. I'm very, very excited to interview him today. Hopefully you'll enjoy this episode. How are you today, Liam?

Liam: I'm good today.

Jacob: Why don't you tell our listeners a little bit about yourself? What do you like to do and where do you go to school and whatever you want to share.

Liam: I'm 11. I go to SDFAS in La Jolla. And I was born here. Yeah.

Jacob: Right. For those people who don't know me, so Liam, your mother is French, I'm Israeli, and you're going to a French-American school. You actually study most of your studies in French, right? How do you like that?

Liam: I like it.

Jacob: Yeah?

Liam: Mm-hmm.

Jacob: When you meet with your friends who are American, how do you guys communicate? Do you speak mostly in English or in French?

Liam: With my American friends, I speak English at recess. But I have some friends that don't really speak English so I speak with them in French.

Jacob: So it's pretty cool that you've been speaking three languages since you were born. What do you like most about being able to speak so many different languages? You speak Hebrew, you speak French.

Liam: I think it's fun because you can speak with other people in different countries and you don't have to ask yourself what do they mean. Yeah.

Jacob: That's pretty cool.

I wanted to always ask you these questions but I guess we're always busy so it's a good opportunity to ask those kind of questions. So here's this. I wanted to ask you what do you think does it mean to be a good person to you? What do you think?

Liam: To me?

Jacob: Yeah.

Liam: It means someone who helps other people and doesn't necessarily get a reward for it.

Jacob: Okay. Do you have any examples of people like that who are -- without asking?

Liam: Firefighters. Because they help people and they don't always get a reward. And they save people.

Jacob: Right. Well, it's their job as well to do it. That's kind of a good example but people who do good things, they don't ask for anything in return. So that's the definition of a good person to you?

Liam: Yes. Well, for me.

Jacob: Yeah. What does it mean to be a person who does things that are unkind or bad things?

Liam: It's someone who does crimes and if you were to save someone, he would not do it unless they would pay him.

Jacob: Okay.

Liam: And he also does crimes like a thief or an assassin.

Jacob: So it's a person who does unkind things?

Liam: Yeah. Not necessarily as a crime but ...

Jacob: Of course.

Liam: ... if he was asked to save someone, he would say, "I'm not saving this guy unless you give me money."

Jacob: Right. So there's no good intentions to that.

Liam: Yup.

Jacob: When you listen to the news, when you talk with your friends or your teachers about what's happening in the world right now, what do you think is more happening? That more good things are happening or more people that do unkind things?

Liam: Well, unkind things. Because every time we hear the radio, they never talk about good things. They always talk about, "Oh, this guy died," and "They bombed this part of the world." We never ever hear positive things. I mean sometimes but rarely.

Jacob: Right.

Liam: In my opinion.

Jacob: Well, it looks like the news they always try to emphasize the bad things. Of course, there are a lot of good things that are happening.

Liam: Because that's more important than the good things.

Jacob: Well, maybe because people like to read about bad things because it's better for the news, right?

Liam: Well, no. It's just better than the good things because then they could be aware of what's happening in the world. I mean the good things is just like -- it's important but it's not as important as if you were to help in a bad situation.

Jacob: Right. Maybe nobody cares, right?

Liam: Not really.

Jacob: What does courage mean to you, being courageous and courage?

Liam: Being courageous is not being scared of anything. That means if you were to enter a haunted house you'd be like, "Hmm, piece of cake."

Jacob: What else?

Liam: It means it's really easy. I mean it's really easy to overcome your fears. If you're scared, you're scared of nothing, you can overcome your fears very easily. That's what courage means.

Jacob: Does it have to be really a big thing or it can be any little thing?

Liam: It can be any little thing. Like, for example, being courageous can also be overcoming a fear against spiders and spiders are small. Some people have a phobia to that. And it can also be a big thing like overcoming a fear of vampires or something like that.

Jacob: That's true. We always like to watch movies about heroes and superheroes and I wanted to ask you, what do you think, can any human being be a hero?

Liam: Yes. It doesn't necessarily mean being a superhero and like knowing how to fly and shooting lasers out of horizon. It also means like helping people.

Jacob: For example?

Liam: Like doing little things. Maybe helping an old lady cross the street, that's an example. But a hero is mostly -- it helps people, it makes good deeds to people but it's also mostly someone who's not a superhero but puts his life in danger to help people.

Jacob: Well, maybe not always -- Yeah, that can be ...

Liam: Mostly

Jacob: Yeah.

Liam: I'm not saying always.

Jacob: But also somebody who pays attention, right? Think about maybe a friend or a kid in the school is being bullied. Maybe you talk to him or you help them. I mean that's a hero too, right?

Liam: Yeah, but that's kind of putting your life in danger too because the bullies are dangerous to you too then if they see you're playing with the guy.

Jacob: Right. So you don't care about being at risk?

Liam: That means that you don't care about what the bullies will say, but you're still putting your life -- you're risking your life against those bullies to help the kid so it's kind of that.

Jacob: That's true. I like that.

Liam, I know that you like to read a lot of books which I'm very happy about. Why don't you tell us a couple of books that really made a difference in your life that you really like and you would like to recommend them to our listeners and also maybe tell us a little bit.

Liam: It's to a kid that's two years younger than me.

Jacob: Okay.

Liam: For kids that's two years younger than me, I would recommend the Magic Tree House books because they're very good for young children. Now they got a little bit too easy for me but two years ago that was all I was reading and I was really liking them. I know people that are in my age and that really like them.

Jacob: What about now? What do you read now?

Liam: I started reading Ranger's Apprentice. It's a good book. I don't know if it's my age or not but it's really good and it's ...

Jacob: What is it about?

Liam: It's about those people that defend the King castle from bad guys. Sometimes it can get a little violent but it's still a good book for kids because it's what kids my age like: action ... Yeah, action; mostly action.

Jacob: Now I know that you like to write as well. Why don't you tell me what really inspires you to write because you write some books as well?

Liam: Two things: it inspires me sometimes from watching movies and also from reading books.

Jacob: Where do you get your ideas because you have so many creative ideas when you write?

Liam: From movies and books.

Jacob: Most of your ideas come from movies and books?

Liam: Yes.

Jacob: Yeah. What would you like to do when you grow up?

Liam: I would like to be a paleontologist and that's a person -- it's like an archeologist except it looks for dinosaur bones. Then they go to lab and analyze them. The reason I want to be that is because I grew up really loving dinosaurs so that's why it interests me a lot.

Jacob: What is it about dinosaurs that really interest you even today? Is it their size? Is it the fact that they are different?

Liam: The truth is everything. How they died, how they were born, how they defended, their own personality.

Jacob: Yeah, I remember. You always like dinosaurs even today, right?

Liam: Yeah, that's why.

Jacob: What do you think, Liam, is something that you could do -- If you could change the world, what would you do?

Liam: I would stop wars because they're kind of wasting everyone's good time. I mean they don't happen. They happen in some parts of the world and they're kind of wasting these people over there, their good time. I would also have all the terrorists arrested because they're kind of -- everyone does not live safe anymore because you never know when they're going to come and bomb and maybe transfer them to be good citizens again. That's what I would do. Stop the bad things then focus on the good things and make them better.

Jacob: I like that. I like that.

You do a lot of nice things in your spare time, what are some of the favorite things and the fun things you like to do and why?

Liam: I like playing tennis because it's one of the sports I'm best at and I really like it because it's very fun, in my opinion for me, and I've been taking lessons for four years now and I don't want to stop.

Jacob: And I know you're good at it.

Liam: Yeah.

Jacob: And if you're good at it, you want to continue doing it, right?

Liam: Yes.

Jacob: Very good.

As we come to the end of this interview, Liam, let me ask you this question. If you could now interview me, what would you want to ask me?

Liam: I would want to ask you how is it to be an adult, first of all, because I'm asking myself this question all the time. And I would also ask you how is it to drive a car, how is it to raise children and to have been married and to have a job as a lawyer.

Jacob: Yeah. Well, I can tell you that being an adult is not easy. And as you know, as you can see, I don't always have the answers. You think that I do but I don't. Sometimes I'm lost just like you and sometimes I have to ask others for help like

friends, your mother, and others to give me the answers. So being an adult is not that much fun, I can tell you that.

I mean driving a car is definitely fun and you know I like to drive fast. But honestly, sometimes I feel like I want to be a kid again, just like you, and I think you should enjoy being a kid as much as you can, right?

Liam: Yeah.

Jacob: Very good. Well, I really enjoyed this interview, Liam. Thanks for taking the time. If you want to say something to the listeners, wish them a happy holidays.

Liam: Merry Christmas and Happy New Year!

Jacob: Excellent. Thanks Liam.

To our listeners, once again, I just wanted to wish you a happy holidays. Thanks for sticking with us throughout the year. I'm hoping 2016 is going to be an amazing year. Whatever you do, stay inspired. We'll catch you in 2016.

Closing: Thanks for listening. You can find even more resources, including the show notes for this episode, at enchantinglawyer.com. That's www.enchantinglawyer.com.